

2018 DESIGNATION & CERTIFICATION SCHEDULE

MARCH					
Class	Date	Time	Location	Instructor	Cost
RENE: Certified Real Estate Negotiation Expert	Mar 6 & Mar 8	9:30-5:00 both days	Vienna Conference Center	Mary Chieppa	\$175.00 Register
PSA: Pricing Strategies: Mastering the CMA	Mar 21	9:30-5:00	Columbia Education Center	Mary Chieppa	\$115.00 Register
PSA: Pricing Strategies: Mastering the CMA	Mar 28	9:30-5:00	Vienna Conference Center	Mary Chieppa	\$115.00 Register

MAY					
Class	Date	Time	Location	Instructor	Cost
SRS: Seller Representative Specialist	May 10 & May 11	9:30-5:00 both days	Ocean City 120 th Street	Mary Chieppa	\$175.00 Register

JUNE/JULY					
Class	Date	Time	Location	Instructor	Cost
Generating Buyer & Seller Leads	June 5	9:30-5:00	Columbia Education Center	Mary Chieppa	\$115.00 Register
SRES: Seniors Real Estate Specialist	July 24 & July 26	9:30-5:00 both days	Columbia Education Center	Mary Chieppa	\$175.00 Register

DESIGNATION COURSES



CERTIFICATION COURSES

