

2018 DESIGNATION & CERTIFICATION SCHEDULE

JANUARY					
Class	Date	Time	Location	Instructor	Cost
ABR: Accredited Buyer's Representative	Jan 31 & Feb 1	9:30-5:00	Vienna Education Center	Mary Chieppa	\$175.00 Register

FEBRUARY					
Class	Date	Time	Location	Instructor	Cost
ABR: Accredited Buyer's Representative	Feb 6 & Feb 8	9:30-5:00	Columbia Education Center	Mary Chieppa	\$175.00 Register
SRS: Seller Representative Specialist	Feb 27 & Mar 1	9:30-5:00	Columbia Education Center	Mary Chieppa	\$175.00 Register

MARCH					
Class	Date	Time	Location	Instructor	Cost
RENE: Certified Real Estate Negotiation Expert	Mar 6 & Mar 8	9:30-5:00	Vienna Conference Center	Mary Chieppa	\$175.00 Register
PSA: Pricing Strategies: Mastering the CMA	Mar 21	9:30-5:00	Columbia Education Center	Mary Chieppa	\$115.00 Register
PSA: Pricing Strategies: Mastering the CMA	Mar 28	9:30-5:00	Vienna Conference Center	Mary Chieppa	\$115.00 Register

DESIGNATION COURSES



CERTIFICATION COURSES

